UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT

PURSUANT TO SECTIONS 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (date of earliest event reported): August 8, 2013

UNIVERSAL ELECTRONICS INC.

(Exact name of Registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation or organization) 0-21044

(Commission File No.)

33-0204817 (I.R.S. Employer Identification No.)

201 E. Sandpointe Avenue, 8th Floor Santa Ana, CA 92707 (Address of principal executive offices, with Zip Code)

(714) 918-9500 (Registrant's telephone number, including area code):

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

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Item 2.02 Results of Operations and Financial Condition

On August 8, 2013, Universal Electronics Inc. ("UEI") is issuing a press release and holding a conference call regarding its financial results for the second quarter ended June 30, 2013. A copy of the press release is furnished as Exhibit 99.1 to this report.

Pursuant to General Instruction B2 of Form 8-K, the information contained in Exhibit 99.1 will be deemed furnished, and not "filed," for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or incorporated by reference in any filing under the Exchange Act or the Securities Act of 1933, as amended, except as expressly set forth by specific reference in any such filing, or subject to the liabilities of that Section or Sections 11 and 12(a)(2) of the Securities Act of 1933, as amended.

Use of Adjusted Pro Forma Financial Information

In addition to reporting financial results in accordance with generally accepted accounting principles, or GAAP, UEI provides non-GAAP or Adjusted Pro Forma information in the press release as additional information for its operating results. References to Adjusted Pro Forma information are to non-GAAP pro forma measures. These measures are not in accordance with, or an alternative for, GAAP and may be different from non-GAAP measures used by other companies. UEI's management believes that this presentation of Adjusted Pro Forma financial information provides useful information to management and investors regarding certain additional financial and business trends relating to its financial condition and results of operations. In addition, management uses these measures for reviewing the financial results of UEI and for budget planning purposes.

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Item 9.01 Financial Statements and Exhibits

- (d) Exhibits. The following exhibit is furnished with this report.
 - 99.1 Press Release of Universal Electronics Inc. dated August 8, 2013.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Universal Electronics Inc.

Date: August 8, 2013

By: /s/ Bryan Hackworth

Bryan Hackworth Chief Financial Officer (Principal Financial Officer)

INDEX TO EXHIBITS

Exhibit Number

99.1

Description

Press Release Dated August 8, 2013



Contacts: Paul Arling (UEI) 714.918.9500 Becky Herrick (IR Agency) 415.433.3777

UNIVERSAL ELECTRONICS REPORTS SECOND QUARTER 2013 FINANCIAL RESULTS

- Net sales increased 17% over second quarter 2012 -- Operating income increased 46% over second quarter 2012 -

SANTA ANA, CA – August 8, 2013 – Universal Electronics Inc. (UEI), (NASDAQ: UEIC) reported financial results for the three and six months ended June 30, 2013.

Paul Arling, UEI's Chairman and CEO, stated: "We delivered better than expected second quarter 2013 results primarily due to strong sales in our subscription broadcasting business, especially in the U.S. and Latin America, as well as our consumer electronics OEM business. UEI is the market leader in wireless control technology for the connected home, but we are not stopping there; we are supplying the innovative solutions that address future evolutions in home entertainment. Our core business continues to grow as our customers are including more advanced technologies into their products, such as Bluetooth-enabled remote controls and onscreen navigation for televisions, which drives demand for a wide variety of UEI solutions. We continue to gain traction with our embedded app technologies such as UEI QuickSet and Control Plus as we work with some of the world's largest smart device companies. In fact, we expect to launch our embedded app technologies with mobile, IPTV and game console companies later in 2013 and into next year. With our market position, market approach and expanding market opportunity, we believe the future has never looked brighter."

Adjusted Pro Forma Financial Results for the Three Months Ended June 30: 2013 Compared to 2012

- Net sales were \$136.1 million, compared to \$116.7 million.
 - Business Category revenue was \$124.2 million, compared to \$103.9 million. The Business Category contributed 91% of total net sales, compared to 89%.
- Consumer Category revenue was \$11.9 million, compared to \$12.8 million. The Consumer Category contributed 9% of total net sales, compared to 11%.
- Gross margins were 28.0%, compared to 28.5%.
- Operating expenses were \$26.9 million, compared to \$25.5 million.
- Operating income was \$11.2 million, compared to \$7.7 million.
- Net income was \$7.2 million, or \$0.47 per diluted share, compared to \$6.2 million, or \$0.41 per diluted share.
- At June 30, 2013, cash and cash equivalents, net of debt, was \$49.7 million, compared to \$17.7 million at June 30, 2012.

Adjusted Pro Forma Financial Results for the Six Months Ended June 30: 2013 Compared to 2012

- Net sales were \$250.8 million, compared to \$220.4 million.
- Gross margins were 28.3%, compared to 28.1%.
- Operating expenses were \$54.6 million, compared to \$50.3 million.
- Operating income was \$16.3 million, compared to \$11.5 million.
- Net income was \$11.1 million, or \$0.73 per diluted share, compared to \$9.0 million, or \$0.60 per diluted share.

Financial Outlook

For the third quarter of 2013, the company expects net sales to range between \$136.0 million and \$144.0 million, compared to \$124.9 million in the third quarter of 2012. Adjusted pro forma earnings per diluted share for the third quarter of 2013 are expected to range from \$0.48 to \$0.58, compared to adjusted pro forma earnings per diluted share of \$0.54 in the third quarter of 2012.

Conference Call Information

UEI's management team will hold a conference call today, Thursday, August 8, 2013 at 4:30 p.m. ET / 1:30 p.m. PT, to discuss its second quarter 2013 earnings results, review recent activity and answer questions. To access the call in the U.S. please dial 877-655-6895 and for international calls dial 706-758-0299 approximately 10 minutes prior to the start of the conference. The conference ID is 21167281. The conference call will also be broadcast live over the Internet and available for replay for one year at <u>www.uei.com</u>. In addition, a replay of the call will be available via telephone for two business days, beginning two hours after the call. To listen to the replay, in the U.S., please dial 855-859-2056 and internationally, 404-537-3406. Enter access code 21167281.

Use of Non-GAAP Financial Metrics

Non-GAAP gross margins, Non-GAAP operating expenses, and Non-GAAP net income and earnings per share are supplemental measures of the company's performance that are not required by, and are not presented in accordance with GAAP. The non-GAAP information does not substitute for any performance measure derived in accordance with GAAP. Non-GAAP gross profit is defined as gross profit excluding depreciation expense related to the increase in fixed assets from cost to fair market value resulting from acquisitions. Non-GAAP operating expenses are defined as operating expenses excluding amortization of intangibles acquired and other employee related restructuring costs resulting from acquisitions. Non-GAAP net income is defined as net income from operations excluding the aforementioned items and the related tax effects as well as additional reserves recorded resulting from a tax audit in Hong Kong for years preceding our acquisition of Enson Assets Limited. A reconciliation of non-GAAP financial results to GAAP results is included at the end of this press release.

About Universal Electronics Inc.

Founded in 1986, Universal Electronics Inc. (UEI) is the global leader in wireless control technology for the connected home. UEI designs, develops, and delivers innovative solutions that enable consumers to control entertainment devices, digital media, and home systems. The company's broad portfolio of patented technologies and database of infrared control software have been adopted by many Fortune 500 companies in the consumer electronics, subscription broadcast, and computing industries. UEI sells and licenses wireless control products through distributors and retailers under the One For All® brand name. More information is available at http://www.uei.com.

Safe Harbor Statement

This press release contains forward-looking statements that are made pursuant to the Safe-Harbor provisions of the Private Securities Litigation Reform Act of 1995. Words and expressions reflecting something other than historical fact are intended to identify forward-looking statements. These forward-looking statements involve a number of risks and uncertainties, including the benefits anticipated by the Company due to the continued strength of its core businesses; the continued innovation of products and technologies that will attract new customers in existing and new markets; the continued expansion of the Company's technologies into smart devices (such as smartphones, tablets, smart TVs, IPTV devices, game consoles and over-the-top-services); the continued global general economic conditions; the benefits the Company expects via the continued strength of its subscription broadcasting businesses in certain geographic areas including the U.S. and Latin America; and other factors described in the Company's filings with the U.S. Securities and Exchange Commission. The actual results the Company achieves may differ materially from any forward-looking statement due to such risks and uncertainties. The Company undertakes no obligations to revise or update any forward-looking statements in order to reflect events or circumstances that may arise after the date of this release.

– Tables Follow –

UNIVERSAL ELECTRONICS INC. CONSOLIDATED BALANCE SHEETS (In thousands, except share-related data) (Unaudited)

	June 30, 2013	December 31, 2012		
ASSETS				
Current assets:				
Cash and cash equivalents	\$ 49,745	\$	44,593	
Accounts receivable, net	89,432		91,048	
Inventories, net	100,050		84,381	
Prepaid expenses and other current assets	3,654		3,661	
Income tax receivable	6		270	
Deferred income taxes	5,175		5,210	
Total current assets	 248,062		229,163	
Property, plant, and equipment, net	76,337		77,706	
Goodwill	30,876		30,890	
Intangible assets, net	28,312		29,835	
Other assets	5,195		5,361	
Deferred income taxes	6,516		6,369	
Total assets	\$ 395,298	\$	379,324	
LIABILITIES AND STOCKHOLDERS' EQUITY				
Current liabilities:				
Accounts payable	\$ 65,947	\$	59,831	
Line of credit	_		_	
Accrued compensation	33,005		33,398	
Accrued sales discounts, rebates and royalties	6,179		8,093	
Accrued income taxes	3,253		3,668	
Deferred income taxes	45		41	
Other accrued expenses	9,758		10,644	
Total current liabilities	 118,187		115,675	
Long-term liabilities:				
Deferred income taxes	10,654		10,687	
Income tax payable	525		525	
Other long-term liabilities	2,055		1,787	
Total liabilities	 131,421		128,674	
Commitments and contingencies				
Stockholders' equity:				
Preferred stock, \$0.01 par value, 5,000,000 shares authorized; none issued or outstanding				
Common stock, \$0.01 par value, 50,000,000 shares authorized; 21,839,302 and 21,491,398 shares issued on June 30, 2013 and December 31, 2012, respectively	218		215	
Paid-in capital	187,744		180,607	
Accumulated other comprehensive income (loss)	576		1,052	
Retained earnings	179,356		170,569	
	 367,894		352,443	
Less cost of common stock in treasury, 6,619,048 and 6,516,382 shares on June 30, 2013 and December 31, 2012, respectively	 (104,017)		(101,793)	
Total stockholders' equity	 263,877		250,650	
Total liabilities and stockholders' equity	\$ 395,298	\$	379,324	

UNIVERSAL ELECTRONICS INC. CONSOLIDATED INCOME STATEMENTS (In thousands, except per share amounts) (Unaudited)

	 Three Mo Jun	nded	Six Months Ended June 30,				
	2013		2012		2013		2012
Net sales	\$ 136,109	\$	116,704	\$	250,831	\$	220,436
Cost of sales	98,273		83,734		180,446		159,139
Gross profit	 37,836		32,970		70,385		61,297
Research and development expenses	4,040		3,424		8,281		6,887
Selling, general and administrative expenses	23,820		23,080		48,233		45,632
Operating income	 9,976		6,466		13,871		8,778
Interest income (expense), net	4		(51)		13		(88)
Other expense, net	(1,630)		(126)		(2,180)		(450)
Income before provision for income taxes	 8,350		6,289		11,704		8,240
Provision for income taxes	2,509		1,136		2,917		1,455
Net income	\$ 5,841	\$	5,153	\$	8,787	\$	6,785
Earnings per share:							
Basic	\$ 0.39	\$	0.35	\$	0.58	\$	0.46
Diluted	\$ 0.38	\$	0.34	\$	0.57	\$	0.45
Shares used in computing earnings per share:							
Basic	15,098		14,933		15,032		14,904
Diluted	15,419		15,048		15,322		15,080

UNIVERSAL ELECTRONICS INC. CONSOLIDATED STATEMENTS OF CASH FLOWS (In thousands) (Unaudited)

		Six Months End June 30,			
		2013		2012	
Cash provided by (used for) operating activities:					
Net income	\$	8,787	\$	6,785	
Adjustments to reconcile net income to net cash provided by (used for) operating activities:					
Depreciation and amortization		8,788		8,525	
Provision for doubtful accounts		48		37	
Provision for inventory write-downs		1,130		1,623	
Deferred income taxes		(111)		6	
Tax benefit from exercise of stock options and vested restricted stock		399		(72)	
Excess tax benefit from stock-based compensation		(366)		(30)	
Shares issued for employee benefit plan		446		468	
Stock-based compensation		2,561		2,337	
Changes in operating assets and liabilities:					
Accounts receivable		638		(4,678)	
Inventories		(16,996)		10,630	
Prepaid expenses and other assets		143		(711)	
Accounts payable and accrued expenses		2,647		(13,523)	
Accrued income and other taxes		(168)		(2,796)	
Net cash provided by (used for) operating activities		7,946		8,601	
Cash used for investing activities:					
Acquisition of property, plant, and equipment		(4,655)		(4,261)	
Acquisition of intangible assets		(654)		(430)	
Net cash used for investing activities		(5,309)		(4,691)	
Cash provided by (used for) financing activities:					
Issuance of debt		19,500		8,000	
Payment of debt		(19,500)		(11,400)	
Proceeds from stock options exercised		3,946		1,386	
Treasury stock purchased		(2,435)		(486)	
Excess tax benefit from stock-based compensation		366		30	
Net cash provided by (used for) financing activities		1,877		(2,470)	
Effect of exchange rate changes on cash		638		(124)	
Net increase (decrease) in cash and cash equivalents		5,152		1,316	
Cash and cash equivalents at beginning of year		44,593		29,372	
Cash and cash equivalents at end of year	\$	49,745	\$	30,688	
Supplemental Cash Flow Information:					
Income taxes paid	\$	2,420	\$	5,354	
Interest payments	\$	43	\$	176	
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UNIVERSAL ELECTRONICS INC. RECONCILIATION OF ADJUSTED PRO FORMA FINANCIAL RESULTS

(In thousands, except share-related data) (Unaudited)

	Three Months Ended June 30, 2013					Three Months Ended June 30, 2012							
	GAAP		Adjustments		Adjusted Pro Forma		GAAP		Adjustments]	Adjusted Pro Forma	
Net sales	\$	136,109	\$		\$	136,109	\$	116,704	\$	_	\$	116,704	
Cost of sales ⁽¹⁾		98,273		(277)		97,996		83,734		(277)		83,457	
Gross profit		37,836		277		38,113		32,970		277		33,247	
Research and development expenses		4,040		—		4,040		3,424		—		3,424	
Selling, general and administrative expenses ⁽²⁾		23,820		(966)		22,854		23,080		(965)		22,115	
Operating income		9,976		1,243		11,219		6,466		1,242		7,708	
Interest income (expense), net		4		—		4		(51)		—		(51)	
Other income (expense), net		(1,630)		—		(1,630)		(126)		—		(126)	
Income before provision for income taxes		8,350		1,243		9,593		6,289		1,242		7,531	
Provision for income taxes ⁽³⁾		2,509		(112)		2,397		1,136		238		1,374	
Net income	\$	5,841	\$	1,355	\$	7,196	\$	5,153	\$	1,004	\$	6,157	
Earnings per share diluted	\$	0.38	\$	0.09	\$	0.47	\$	0.34	\$	0.07	\$	0.41	

		Six Months Ended June 30, 2013		Six Months Ended June 30, 2012				
	Adjusted GAAP Adjustments Pro Forma		GAAP Adjustments		Adjusted Pro Forma			
Net sales	250,831	\$ —	\$ 250,831	\$ 220,436	\$ —	\$ 220,436		
Cost of sales ⁽⁴⁾	180,446	(554)	179,892	159,139	(554)	158,585		
Gross profit	70,385	554	70,939	61,297	554	61,851		
Research and development expenses	8,281	—	8,281	6,887	—	6,887		
Selling, general and administrative expenses ⁽⁵⁾	48,233	(1,887)	46,346	45,632	(2,197)	43,435		
Operating income	13,871	2,441	16,312	8,778	2,751	11,529		
Interest income (expense), net	13	—	13	(88)	—	(88)		
Other income (expense), net	(2,180)	—	(2,180)	(450)	—	(450)		
Income before provision for income taxes	11,704	2,441	14,145	8,240	2,751	10,991		
Provision for income taxes ⁽⁶⁾	2,917	100	3,017	1,455	542	1,997		
Net income	\$ 8,787	\$ 2,341	\$ 11,128	\$ 6,785	\$ 2,209	\$ 8,994		
Earnings per share diluted	\$ 0.57	\$ 0.15	\$ 0.73	\$ 0.45	\$ 0.15	\$ 0.60		

- ⁽¹⁾ To reflect depreciation expense of \$0.3 million for each of the three months ended June 30, 2013 and 2012, related to the mark-up in fixed assets from cost to fair value as a result of acquisitions.
- ⁽²⁾ To reflect amortization expense of \$0.7 million for each of the three months ended June 30, 2013 and 2012, related to intangible assets acquired as part of acquisitions. Also, in the second quarter of 2013 and 2012, there were additional costs incurred relating primarily to other employee related restructuring costs.
- ⁽³⁾ To reflect the tax effect of the adjustments. In addition, the three months ended June 30, 2013 also includes \$0.4 million of additional tax reserves recorded resulting from a tax audit in Hong Kong for years preceding our acquisition of Enson Assets Limited.
- ⁽⁴⁾ To reflect depreciation expense of \$0.6 million for each of the six months ended June 30, 2013 and 2012, related to the mark-up in fixed assets from cost to fair value as a result of acquisitions.
- ⁽⁵⁾ To reflect amortization expense of \$1.5 million for each of the six months ended June 30, 2013 and 2012, related to intangible assets acquired as part of acquisitions. Also, in the first six months of 2013 and 2012, there were additional costs incurred relating primarily to other employee related restructuring costs.
- ⁽⁶⁾ To reflect the tax effect of the adjustments. In addition, the six months ended June 30, 2013 also includes \$0.4 million of additional tax reserves recorded resulting from a tax audit in Hong Kong for years preceding our acquisition of Enson Assets Limited.